

November 18, 2008

Laura Stuchinsky
City of San Jose, Department of Transportation
200 E. Santa Clara Street, Tower 8th Floor
San Jose, CA 95113

Dear Ms. Stuchinsky:

Few sectors in the world economy surpass transportation in terms of their importance for human development and prosperity. At the same time, there are tremendous obstacles for anyone entering this field with any kind of new technology, regardless of the proposed solution. A new concept must be solidly prepared and thoroughly examined in order to considerably increase chances of successful implementation.

The GTF approach to the San Jose RFI is based on many years of work with some of the most prestigious players in the burgeoning field of automated transportation. Aspects such as technical alternatives, social issues, land use possibilities, clean energy, political implications, financial solutions, and much more are woven into the proposal with the following key components:

- Encitra, a unique and powerful visualization and simulation tool, used to visualize change through various implementation scenarios and alternatives in real time Internet based 3D
- Solid partnership with the Institute for Sustainable Transportation (Sweden), the world's leading organization in Podcar planning and research, and the key player in the successful implementation of the Vectus test track in Uppsala, Sweden
- Strategic partnerships with strong local players for development and expansion of a coming industrial revolution for transit in California, the United States, and the world
- Political leverage through the personal network of Mr. Lindstrom and Mr. Swenson in California, the United States, Sweden, and Europe
- Strong financial backing in partnership with key funding stakeholders
- Long-term association with key researchers in the United States, Europe, and Asia

GTF brings to the table much more than the proposed automated transit network for San Jose. We foresee an entire new industry, springing from the same innovative roots and heritage as so many other breakthroughs from Silicon Valley that have gone on to benefit the whole world.

Our response to the San Jose RFI is solely to discuss the development of a feasibility study that will take twelve months to complete. In our discussion, we explain how GTF is uniquely suited to help bring the fledgling automated transit network (ATN) industry to San Jose. We also discuss what the feasibility study will look like and how the participants will interact. We make a point not to specify ATN technologies, routes, or financial requirements. This, we believe, is the goal of the feasibility study and can only be discussed credibly once the study is completed.

We salute the City of San Jose for taking this first step in adopting a dynamic new technology to solve some of the city's pressing traffic issues in the most environmental way possible. We are positive that this bold action will help ensure that the foundations of the ATN industry are firmly planted in San Jose.

Sincerely,



Mark Dure-Smith, Chief Project Coordinator, GTF Inc.